

EXECUTIVE SUMMARY



In Eight has more than 25 years of experience deploying software solutions on billions of dollars of projects and programs for contractors, engineers and owners. We are confident that we can partner together to provide you with a single, comprehensive platform of project management solutions that allow you to manage all of your company's projects. The InEight team is pleased to provide this overview of our estimating solution that will provide best-in-class functionality for all of your markets.

GET ALL PROPOSAL MANAGERS/COST ESTIMATORS ON THE SAME PLATFORM	Must have for	Professional Services	GovCon	Aerospace & Defense	(S) INEIGHT
ESTIMATE/PROPOSAL PREPARATION					
Bi-directional Excel integration with import/update/export		✓	~	✓	~
Estimate using unlimited, user-defined WBS structures		✓	~	✓	~
Setup and manage disadvantaged business participation and goals		✓	~	✓	~
3D model / BIM integration				✓	~
COST ESTIMATING APPROACHES					
Assemblies with parametric inputs		✓	✓	~	
MH/unit estimating with blended labor rates			✓	✓	~
Resource library/assemblies with detailed rate breakdowns		✓	✓	✓	~
Bill of Materials (BOM) and productivity-based estimating			✓	✓	~
Detailed equipment cost estimating, automated resource and tooling maintenance calculations			✓	✓	~
Simplified calculation and optimization routines for FTE staffing contracts		✓	✓		~
Structure estimates using industry-standard formats (CSI, Masterformat, etc.)				~	~
PRICING AND PROPOSAL CLOSEOUT					
Sub/vendor quote solicitation and comparison		✓	~	✓	~
Automated/manual application of markup and overhead spreading to CLINs			~		~
Markup and overhead allocation to cost items, milestones or schedule of values		✓		✓	~
Basis of Estimate (BOE) Reporting	✓	~	~	~	
COMPETITIVE ADVANTAGES					
Active benchmarking against previous projects		✓	~	~	~
Toggle estimates and proposals between inside costs and outside billing rates (for cost plus or T&M work)		✓	~	~	~
Joint venture bid review and comparison		✓	~	✓	~
Alternate scenarios (e.g., good/better/best, complex base + option)		✓	~	✓	~
Bi-directional integration with Open Plan, Primavera, and Microsoft Project schedules		✓	✓	✓	~
Enterprise-class, standards-based technical architecture with multi-user c	~	~	~	*	















































OVERVIEW



InEight® Estimate sets the standard for accuracy, performance and multi-user collaboration throughout the entire estimating process. InEight Estimate gives you the confidence to know that the job can be built for the budgeted cost. Acclaimed for its flexibility and depth of features, InEight Estimate can be used to create top-down or bottom-up estimates for projects of any size, across all markets and disciplines.



DETAILED COST ESTIMATING

- Estimate projects of any size, across all markets and disciplines
- Mitigate risk and provide the best value to stakeholders
- Sets the standard for accuracy, performance and multi-user collaboration
- Use consistent and repeatable processes by building a library of standardized scopes of work



LINK QUANTITIES TO ESTIMATE

- Relate elements in the model to quantities in the estimate
- Select any cost item in the estimate to highlight the associated elements in the model
- Automatically update the estimate with design revisions through linked cost items



SCHEDULE INTEGRATION

- Bi-directional integration with Deltek Open Plan, Primavera P6 and MS Project
- Fully automated, resource-loaded schedule creation



BID/TENDER CLOSEOUT

- Simultaneously analyze multiple quotes for multiple scopes of work
- Confidently select subs and suppliers who provide the best value by comparing and aligning scopes
- Track minority participation goals
- · Automatically distribute RFQs



PROFESSIONAL SERVICE ESTIMATING

- Quickly create multi-year staffing estimates and budgets by FTE, hours or costs for professional services engagements
- Apply year-over-year escalations and escalation factors
- Produce resource-loaded histograms for cash flow and staffing projections



BENCHMARKING

- Reduce risk by validating against past estimates and actual project results
- Establish high, low and average benchmark data points for costs for any scope of work
- Elevate benchmark data for predictive analytics and reporting

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- Colombo
- Melbourne

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CONTACT

1.800.637.7496 ineight.com

JAKE MACHOLTZ

Chief Executive Officer

DAN HICKS

Chief Operating Officer

JUSTIN LUDLOW

Vice President